

Why Pharma Logistics?

The Reverse Distribution Experts

Considering fierce competition and decreased revenue from prescription dispensing across the industry, it's more difficult for pharmacies to profit solely from dispensing medication. Citing the 2017 NCPA Digest from the National Community Pharmacists Association (NCPA), "Below-cost reimbursement and unpredictable DIR fees in Medicare Part D, combined with other marketplace pressures, have had a profound impact on recent gross margins, falling by 5 percent over the past three years."

Increasingly, pharmacies are forced to rely more heavily on other aspects of the business, such as general retail and reverse distribution.

Pharmacy owners already play so many roles—Director, Maintenance, Purchaser, Dispenser—that it can be a strain to add the role of Accountant. Partnering with a trusted reverse distributor will free up time to focus on customer care.

At Pharma Logistics, we specialize in pharmaceutical reverse distribution, handling the return credit process for retail pharmacies, independent pharmacies and other healthcare providers across the nation. Whether you need to get your credits more quickly, are looking for a convenient way to ship your expired drugs or would like more visibility into the status of your returned products, Pharma Logistics has a seamless service to ensure compliance and improve profitability.

Pharma Logistics Benefits for Pharmacies

- ▶ Our 100% Credit Promise: If you don't receive 100% of the estimated return value, we'll pay the difference of your service fees
- ▶ Receive reimbursements within 14 days from the day your product arrives at our facility with our Rapid Credit Program
- ▶ Boost cash flow and generate reoccurring revenue with reduced reconciliation time
- ▶ Twice-patented Precision Processing™ allows for line item reconciliation and dynamic pricing, resulting in highly accurate credit disbursements
- ▶ Line-item reporting gives greater visibility into the pricing process, delivering greater return credit accuracy
- ▶ Highly accurate ERV calculation improves ROI
- ▶ Online Client Portal offers real-time visibility





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Box & Ship or Onsite Services

Our hassle-free pharmaceutical returns services save your pharmacy time and labor. Choose the returns service that's best for your pharmacy:



Onsite Service



A trained and licensed Pharma Logistics representative will come onsite to handle ready-to-return materials. They will:

- Check paperwork
- Ensure proper packaging
- Prepare shipping for carrier pickup



Box & Ship Service



Just put your unused or expired pharmaceuticals in a box and ship them to us—we'll take it from there. We provide you with:

- Prepaid shipping labels
- DEA Form 222
- Tamper-proof bags

With Pharma Logistics' Onsite Service

From packaging to disbursement, your entire expired drug return process is completely handled—with clear and easy tracking every step of the way.

- Pharma Logistics Actions
- Pharmacy Actions



Online Analytics

Beware, not every vendor provides reports showing exactly where your credit is in the return process and how much you can expect to collect. For added visibility, Pharma Logistics provides you with our Online Client Portal for 24/7 data access. Improve your ROI by saving hours of labor, quickly tracking your returns and credits in real time.

Real-Time Analytics include:

- Estimated Return Value (ERV) calculation
- Dashboard showing status of all returns and disposals
- Line-item reporting
- Credit tracking
- Expected and paid credits
- Data export to support compliance and financial reporting

In addition, our customer advocate team will train your pharmacy staff to use the portal to generate reports, paperwork and other useful information.

Additional Compliance Services

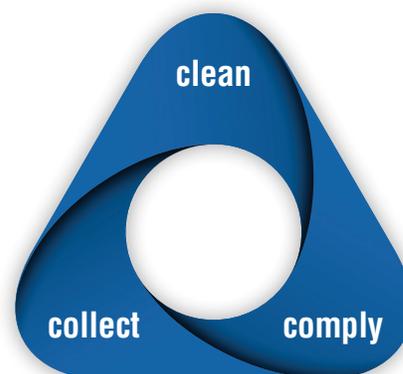
Our full range of pharmaceutical return services covers everything your pharmacy needs to remain fully compliant.

- **Repackaged Controlled Substance Credit program (RCSCP):**
We provide a hassle-free, safe way to remove repackaged controlled substances from your pharmacy and provide DEA Form 222 paperwork for compliance.
- **Drug Take Back program:** Our Drug Take Back Program ensures your customers have a convenient way to dispose of over-the-counter medications, prescription drugs and controlled prescription drugs properly. This helps protect your community from prescription drug abuse and accidental poisoning; it also reduces the dangers of pharmaceutical waste through environmentally safe disposal
- **Inventory services:** Free up hours of labor by taking advantage of Pharma Logistics' third-party drug inventory services

Rapid Credit Program



At Pharma Logistics, our Rapid Credit Program is a way for pharmacies to improve their return credits for expired drugs and is available for both our Box & Ship or Onsite services. We send your reimbursement within 14 days from the day your product arrives in our warehouse. Many of our clients, including independent pharmacies, rely on our program to get their funds back within the month to boost their operational budgets.



How to Get Started with Pharma Logistics

Getting started with Pharma Logistics is easy. Just call us at 888-729-7427 and we'll make sure you get all the information you need to make the best decision for your pharmacy.



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